29 August 2017

PJSC Mostotrest (or, together with its consolidated subsidiaries, Mostotrest, the Company or the Group) publishes its financial and operating results for the first half of 2017[a].

Mostotrest, Russia's leading integrated transport infrastructure construction group, achieved strong financial results for the first half of 2017 benefiting from a significant upturn in construction volumes: revenue increased by 24% and net profit rose 4.7 times.

Key Operating and Financial Results

- **Backlog[b] stood at RUB365.5* billion,** with new contract additions totaling RUB29.5* billion[c]
- **Revenue grew 24% year-on-year, to RUB84.2 billion**, driven by increased construction volumes
- **Gross profit grew 13% to RUB11.0 billion in 1H2017**
- **EBITDA[d] grew 18% on a like-for like basis, to RUB7.4 billion**
- **Net profit increased 4.7x to RUB2.2 billion**
- **RUB3.0 billion dividend was paid out for 2016, representing 60% of IFRS profit for 2016**

Mostotrest CEO Vladimir Vlasov comments on the results:

«I am happy to report that the financial performance of the Mostotrest Group continues to show strong positive dynamics. In the reporting period, we again achieved double-digit growth in revenue, gross profit and EBITDA, as well as a multiple increase in net profit.

All our ongoing projects are progressing on schedule and within budget. Large-scale priority projects are characterized by the need to deliver significant construction volumes within a short space of time and so require mobilization of additional personnel and equipment. In the reporting period, in a number of segments we chose to forgo subcontracting and to use the services of third-party labor and equipment providers instead. This decision was driven by the following factors: a sharp reduction in the available pool of skilled subcontractors able to deliver the necessary quality and speed, combined with the fact that the use of third-party suppliers under Mostotrest supervision enables the Group to minimize future downtime risk for its own resources and to preserve funding otherwise required for the acquisition of specialized equipment during the peak load. Therefore, in the reporting period, our expenses related to third-party personnel and equipment providers increased significantly. However, the Group effectively managed its other fixed costs. At the same time, due to an ongoing reduction in the number of financially strong subcontractors, Mostotrest increased its provisions for doubtful accounts receivable in the reporting period.

Importantly the Group's financing costs during the period decreased significantly, driven by a sharp reduction in interest rates on bank loans in the reporting period, as well as an attractively priced corporate bond issue completed in 2H2016.

Our current backlog allows us to approach the bidding process selectively. Therefore, in the absence of large projects on the market in the reporting period, we only marginally increased our backlog with new projects. Currently, we are considering participation in a number of new tenders, mainly in the City of Moscow. And we continue to deliver significant construction volumes under the key ongoing contracts in our backlog, which should support a strong financial performance by the Mostotrest Group in 2017.»

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a) The press-release has been prepared on the basis of the unaudited consolidated interim condensed financial statements prepared in accordance with the IFRS for the six months ended 30 June 2017 and 2016, as well as on the basis of the management accounts as at and for the same periods, as this set of financial statements in their entirety provide a comprehensive overview of the Group's performance for the six months ended 30 June 2017 and 2016.

To make the information in the press-release user friendly special notes are used. The information based on management accounts is marked with {*}.

The detailed "basis of presentation" description can be found in the Appendix nr. 2 at the end of the press-release.

b) Backlog is not a measure defined by IFRS or RAS. The company's backlog represents its management's estimate of the contract value of its projects that remain to be completed as at a particular date, net of VAT. Such value is calculated as the total contract value for each project that remains to be completed less the amounts already received under the contracts for such projects. The total contract value of a particular project represents the total amount that the relevant entity expects to receive under the contract for such project, assuming the contract is performed in accordance with its terms. A project is included in the backlog of a relevant entity when either a firm letter of commitment is executed by the customer or a letter is received confirming its bid has been successful. Backlog may not be indicative of the relevant entity's future operating results.

c) Excluding other revenue. Net of VAT.

d) EBITDA is defined as net profit from continuing operations net of income tax, net finance costs and depreciation and amortisation. EBITDA has limitations as an analytical tool, and one should not consider it in isolation, or as a substitute for analysis of the Group's operating results as reported under IFRS.

FINANCIAL AND OPERATING RESULTS

The table below outlines key financial and operating indicators of the Group for the first half of 2017 and 2016.

(RUB million) *for the 6-month period ended 30 June*	**GROUP**			
	2016	**2017**	***Change***	
Revenue	**67,902**	**84,247**	16,345	24%
Cost of sales	-58,115	-73,220	-15,105	26%
Gross profit	**9,787**	**11,027**	**1,240**	**13%**
Gross margin, %	*14.4%*	*13.1%*		
Other income	254	522	268	n/a
Administrative expenses	-3,982	-4,246	-264	7%
Other expenses	-1,206	-2,423	-1,217	n/a
Profit from operating activities	**4,853**	**4,880**	**27**	**1%**
Operating profit margin, %	*7.1%*	*5.8%*		
Finance income	1,675	1,524	-151	-9%
Finance costs	-3,758	-2,374	1,384	-37%
Share of profit/(loss) of equity accounted investees	-1,371	-748	623	-45%
Profit before income tax	**1,399**	**3,282**	**1,883**	**n/a**
Profits tax expense	-923	-1,051	-128	14%
Profit for the period	**476**	**2,231**	**1,755**	**n/a**
Profit margin, %	*0.7%*	*2.6%*		
EBITDA	**6,247**	**7,376**	**1,129**	**18%**
EBITDA margin, %	*9.2%*	*8.8%*		

Backlog[1]

Due to a limited number of new large-scale projects (>RUB10 billion) offered to the market in the reporting period, as well as the Company's selective approach to bidding, the value of new contracts added to Mostotrest's backlog in 1H2017 did not exceed RUB29.5* billion[2]. Therefore, taking into account a significant increase in recognized revenue, the backlog of the Company at the end of the reporting period was RUB365.5* billion, down 13% compared to the beginning of 2017.

The below data provides an overview of the Group's backlog as at 30 June 2017 and 31 December 2016.

Backlog, by Project Type*:

RUB million (without VAT)

	31.12.16	30.06.17	Change	
- bridges and highways	386,912	334,641	-52,271	-14%
- airfields and airports	28,400	28,009	-391	-1%
- other infrastructure facilities	3,659	2,863	-796	-22%
Total	**418,971**	**365,513**	**-53,458**	**-13%**

Backlog, by Segment*:

RUB million (without VAT)

	31.12.16	30.06.17	Change	
Construction	375,990	326,089	-49,901	-13%
Service	42,981	39,424	-3,557	-8%
Total	**418,971**	**365,513**	**-53,458**	**-13%**

Backlog breakdown by customer type, geography and the Company's role in the project (general contractor or subcontractor) is provided in Appendix 1.

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[1] Backlog is not a measure defined by IFRS or RAS. The company's backlog represents management's estimate of the contract value of its projects that remain to be completed as at a particular date, net of VAT. Such value is calculated as the total contract value for each project that remains to be completed less the amounts already received under the contracts for such projects. The total contract value of a particular project represents the total amount that the relevant entity expects to receive under the contract for such project, assuming the contract is performed in accordance with its terms. A project is included in the backlog of a relevant entity when either a firm letter of commitment is executed by the customer or a letter is received confirming its bid has been successful. Backlog may not be indicative of the relevant entity's future operating results.

[2] Excluding other revenue. Net of VAT.

Revenue[3]

The bulk of the Group's revenue is income derived from construction, road maintenance and sale of construction materials.

In the reporting period, the Group's revenue grew 24% year-on-year, driven by increased volumes of construction and assembly operations.

Construction volumes grew significantly in a number of large current projects, including:

- construction of Kerch Bridge
- construction of the Northern Throughway between Festivalnaya Street and Dmitrovskoye Avenue
- construction of the Solntsevo-Butovo-Vidnoye Road (Kievskoye Avenue – Kaluzhskoye Avenue segment)
- construction of the 1 and 2 segment (km 58 – km 149) of the M-11 "Moscow - St. Petersburg" Highway
- reconstruction of Runway 3 of the Sheremetyevo Airport in Moscow
- construction of the railway Zhuravka-Millerovo in Voronezh and Rostov regions.

In-house volumes[4] and subcontracted volumes[5] increased by 33% and 7%, respectively. At the same time, the share of subcontracted volumes[6] decreased from 34% to 30% in the reporting period.

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[3] The Group recognizes revenue from long-term construction contracts according to the percentage-of-completion method or only to the extent of recoverable costs incurred when the outcome of a construction contract cannot be estimated reliably. If the revenue under the construction contract is recognized to the extent of recoverable costs incurred, the accumulated profit under this contract is recognized as of the completion date of the facility.

[4] In-house volumes are calculated as revenue net of cost of subcontractor services.

[5] Subcontracted volumes equal cost of subcontractor services in the Group's total cost of sales.

[6] The share of subcontracted volumes is calculated as the ratio of cost of subcontractor services to revenue.

The table below presents the Group's revenue by type of construction project and services in the first half of 2017 and 2016.

RUB million

for the 6-month period ended 30 June	**2016**	**2017**	**Change**	
Revenue from contracts for construction of:				
- bridges and highways	50,725	63,042	12,317	24%
- airfields and airports	7,275	8,744	1,469	20%
- railway infrastructure facilities	194	4,889	4,695	n/a
- other facilities	4,069	1,062	-3,007	-74%
Total revenue from construction contracts	**62,263**	**77,737**	**15,474**	**25%**
Revenue from maintenance and repair of roads	4,815	5,261	446	9%
Other revenue	824	1,249	425	52%
Total revenue	**67,902**	**84,247**	**16,345**	**24%**

Bridges and Highways Construction

Revenue from bridges and highways construction increased by 24% or RUB12.3 billion, from RUB50.7 billion for 1H2016 to RUB63.0 billion in the reporting period, driven by growth in construction and assembly volumes.

Growth in construction and assembly volumes was driven by intensified operations in a number of large projects (construction of the Kerch Bridge; construction of the Northern Throughway between Festivalnaya Street and Dmitrovskoye Avenue; construction of the Solntsevo-Butovo-Vidnoye road segment between Kiyevskoye Avenue and Kaluzhskoye Avenue); as well as the launch of construction in new large projects (construction of the 1 and 2 segment (km 58 – km 149) of the M-11 “Moscow - St. Petersburg” Highway).

Airfields and Airports Construction

Revenue from airport and airfield construction increased by 20% or RUB1.5 billion, from RUB7.3 billion for 1H2016 to RUB8.7 billion in the reporting period. Revenue growth in the segment was mainly the result of increased construction volumes in reconstruction projects at the Sheremetyevo Airport in Moscow (Runway 3) and Khabarovsk airport.

Railway Infrastructure Construction

Revenue from railway infrastructure construction increased 25 times for RUB4.7 billion, from RUB0.2 billion in 1H2016 to RUB4.9 billion on the reporting period. The revenue was associated with the construction of the Zhuravka-Millerovo railway in Voronezh and Rostov regions.

Other Facilities[7] Construction

Revenue from construction of other infrastructure decreased by 74% or by RUB3.0 billion, from RUB4.1 billion for 1H2016 to RUB1.1 billion in the reporting period. The decrease in revenue in the segment was due to the completion of construction of office centers in St. Petersburg in 2016, and of several industrial and civil facilities and station complexes Belomorsky and Khovrino of the Zamoskvoretskaya metro line in Moscow in 2017. No new contracts were signed for the construction of other facilities in the reporting period.

Road Maintenance and Repair

Revenue from road maintenance and repair increased by 9% or RUB0.4 billion, from RUB4.8 billion for 1H2016 to RUB5.3 billion for 1H2017. Road services in the reporting period were mainly concentrated on the following highways:

- M-4 “Don” (Moscow – Novorossiysk)
- M-1 “Belarus” (Moscow – Belarus Border)
- M-3 «Ukraine» (Moscow – Ukraine Border).

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[7] Includes construction of hydro infrastructure, as well as other non-core infrastructure, including construction of buildings, sports and culture facilities, metro lines, pedestrian overpasses, etc.

Cost of sales

The Group's cost of sales increased by 26%, or RUB15.1 billion, from RUB58.1 billion for 1H2016 to RUB73.2 billion in the reporting period. Cost of in-house volumes[8] and subcontracted volumes[9] increased by 39% and 7%, respectively. Growth in cost of in-house volumes was mainly driven by an increase in costs of raw and construction materials, personnel, machinery, equipment, transport and labor services provided by third parties and other expenses. The table below provides a breakdown of the Group's cost of sales for the first half of 2017 and 2016.

RUB million

for the 6-month period ended 30 June	2016	2017	Change	
Services of subcontractors	23,362	25,038	1,676	7%
Materials	13,825	20,236	6,411	46%
Personnel expenses	9,277	10,631	1,354	15%
Machinery, equipment, transport, and labor services provided by third parties	2,286	5,082	2,796	n/a
Depreciation and amortisation	2,588	3,010	422	16%
Bank guarantees	1,097	1,324	227	21%
Design works	798	717	-81	-10%
Insurance	571	566	-5	-1%
Other	4,311	6,616	2,305	53%
Total	**58,115**	**73,220**	**15,105**	**26%**

An increase in the cost of materials by 46% or RUB6.4 billion, from RUB13.8 billion for 1H2016 to RUB20.2 billion in the reporting period was driven by an increase in in-house volumes[10] by 33%, an increase in weighted average prices of materials[11] by 11%, and a higher volume of material-intensive operations in the reporting period.

A limited increase in personnel costs by 15% or RUB1.4 billion, from RUB9.3 billion for the same period last year to RUB10.6 billion in the reporting period, against the backdrop of significant growth of in-house volumes[10], was due to increased efficiency in the use of labor resources. Labor productivity grew 19%*, while headcount and average salary increased by 12%* and 3%*, respectively.

The machinery, equipment, transport and labor services provided by third parties increased 2.2x, or by RUB2.8 billion, from RUB2.3 billion for 1H2016 to RUB5.1 billion in the reporting period driven by a fast pace of construction in a number of key projects. To perform specific types of work during the peak load, the Company rented specialized vehicles and equipment, acquisition of which would be unreasonable, considering the risk of

[8] Cost of in-house volumes is calculated as the Group's total cost of sales less cost of subcontractor services.

[9] Cost of subcontracted volumes equals the cost of subcontractor services in the Group's total cost of sales.

[10] In-house volumes are calculated as revenue net of cost of subcontractor services.

[11] Calculated as the difference between the cost of materials purchased in the reported period by the prices of the reported period and the cost of materials purchased in the comparable period by the prices of the comparable period

downtime in the future. The Company also used external labor resources, which in the current market characterized by a reduction of the pool of skilled construction organizations is a more reliable scheme compared to subcontracting or a significant increase in own staff. The Kerch Bridge construction was the key project requiring such additional resources.

Other expenses increased by 53% or RUB2.3 billion, from RUB4.3 billion for the same period last year to RUB6.6 billion in the reporting period, driven by higher rental, welding and quality control costs, mainly associated with the Kerch Bridge construction project.

Gross Profit and Gross Margin

Gross profit increased by 13% or by RUB1.2 billion, from RUB9.8 billion for 1H2016 to RUB11.0 billion in the reporting period, driven by increased construction volumes.

The Group's gross margin was 13.1% in the reporting period, against 14.4% for the same period last year. The adjustment was due to an increase in the cost of in-house volumes[12] (+39%) at a rate outstripping in-house volumes[13] growth (+33%). The costs of materials and third-party labor and equipment providers were the key items affecting gross margin dynamics.

Administrative Expenses[14]

The table below outlines the structure of administrative expenses of the Group for the first half of 2017 and 2016.

RUB million

for the 6-month period ended 30 June	**2016**	**2017**	**Change**	
Personnel expenses	2,660	2,805	145	5%
Third party services	408	384	-24	-6%
Depreciation and amortisation	177	179	2	1%
Materials	114	125	11	10%
Rent expense	137	120	-17	-12%
Taxes (other than income tax)	97	114	17	18%
Social expenses	70	95	25	36%
Insurance	102	74	-28	-27%
Business trip expenses	63	71	8	13%
Other	154	279	125	81%
Total	**3,982**	**4,246**	**264**	**7%**

Against the backdrop of a 24% increase in revenue, the Group's administrative expenses increased by only 7%, from RUB4.0 billion for 1H2016 to RUB4.2 billion in the reporting

[12] Cost of in-house volumes is calculated as the Group's total cost of sales less cost of subcontractor services.

[13] In-house volumes are calculated as revenue net of cost of subcontractor services.

[14] Administrative expenses include personnel expenses, expenses for consulting and audit services, social expenses and other administrative expenses.

period. The share of administrative expenses in revenue was 5%, down 1 percentage point on a like-for-like basis.

Other Expenses

The Group's other expenses increased 2x, or by RUB1.2 billion, from RUB1.2 billion for the same period last year to RUB2.4 billion in the reporting period, driven by provisions for doubtful accounts receivable in the amount of RUB2.0 billion (RUB1.0 billion for the same period last year) from subcontractors that found themselves in a difficult financial situation.

EBITDA[15]

EBITDA increased by 18% or by RUB1.1 billion, from RUB6.2 billion for 1H2016 to RUB7.4 billion in the reporting period, driven by an increase in gross profit and decrease in losses of equity accounted investees and partially offset by an increase in provisions for doubtful accounts receivable. EBITDA margin was 8.8% compared with 9.2% for the first half of 2016.

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[15] EBITDA is defined as net profit from continuing operations net of income tax, net finance costs and depreciation and amortisation. EBITDA has limitations as an analytical tool, and one should not consider it in isolation, or as a substitute for analysis of the Group’s operating results as reported under IFRS.

Financial Income and Expenses[16]

The table below provides an overview of financial income and expenses of the Group for the first half of 2017 and 2016.

RUB million

for the 6-month period ended 30 June	2016	2017	Change	
Finance income:				
Interest income on long-term investment agreements	0	657	657	100%
Interest income on loans given	774	496	-278	-36%
Interest income on bank deposits	898	197	-701	-78%
Change in non-controlling interest	0	165	165	100%
Other finance income	3	9	6	n/a
Total finance income	**1,675**	**1,524**	**-151**	**-9%**
Finance costs:				
Interest expense on borrowings	-3,131	-1,599	1,532	-49%
Interest expense on finance leases	-399	-444	-45	11%
Effect of discounting of financial assets and liabilities	-61	-326	-265	n/a
Foreign exchange loss	0	-5	-5	0%
Change in non-controlling interest	-167	0	167	-100%
Total finance costs	**-3,758**	**-2,374**	**1,384**	**-37%**
Net finance costs	**-2,083**	**-850**	**1,233**	**-59%**

The Group's financial income decreased by 9% or RUB0.2 billion, from RUB1.7 billion for 1H2016 to RUB1.5 billion in the reporting period, due mainly to a decrease in cash available for deposits in 2017, compared with the first half of 2016, as well as lower interest rates on bank deposits. The decrease was partly offset by an increase in interest income on long-term investment agreements.

The Group's financial expenses decreased by 37% or RUB1.4 billion, from RUB3.8 billion for 1H2016 to RUB2.4 billion in the reporting period. The reduction was due to a decrease in interest expenses, following a significant reduction in interest rates on bank loans, as well as due to an attractively priced corporate bond issue completed in 2H2016.

Share in Losses of Equity Accounted Investees

Share in losses of equity accounted investees decreased by RUB0.6 billion from RUB1.4 billion for 1H2016 to RUB0.7 billion in the reporting period, due to the decrease in losses of

[16] Finance income and expenses of the Group primarily consist of interest earned on the bank deposits and loans given, finance expense incurred on the borrowings and finance leases and dividends paid to subsidiaries' minority participants and non-controlling interest.

the concession project managed by NWCC, a joint venture with Vinci. The loss is in line with the project parameters, including the period for reaching the full design capacity.

Profit Tax Expense

Profit tax expense increased by 14% or by RUB0.1 billion, from RUB0.9 billion for 1H2016 to RUB1.1 billion for 1H2017, driven by a significant increase in taxable profits in the reporting period. The effective income tax rate, adjusted for changes in the share of non-controlling interest and profits and losses of associated companies, amounted to 27%* for the period.

Profit

Profit increased 4.7x from RUB0.5 billion for 1H2016 to RUB2.2 billion in the reporting period, following an increase in gross profit, decrease in net financial expenses and losses of equity accounted investees.

Cash and Liquidity

As at the end of the reporting period and 31 December 2016, cash and cash equivalents, as well as special accounts[17] and bank deposits with the term of more than three months amounted to RUB11.4 billion and RUB25.9 billion, respectively. In the reporting period, cash balances at the beginning of the period and borrowings were mainly used to finance working capital, including co-financing for long-term investment contracts and the investment program. Working capital financing was associated with progress payments to subcontractors and suppliers, stock replenishment and payment of VAT. Cash and cash equivalents include cash on hand, bank current accounts, special accounts and deposits with an original maturity of less than three months.

Therefore, considering debt of RUB49.1 billion and cash in the amount of RUB11.4 billion, net debt of the Group was RUB37.7 billion at the end of the reporting period.

The table below provides an overview of the Group's net debt at the end of the reporting period and at 31 December 2016.

RUB million

	31.12.16	30.06.17	Change	
Debt				
Loans and borrowings	23,445	44,022	20,577	88%
Finance lease liabilities	5,360	5,039	-321	-6%
Total	**28,805**	**49,061**	**20,256**	**70%**
Cash and cash equivavelnts				
Cash and cash equivavelnts	18,991	6,232	-12,759	-67%
Cash in special accounts	6,872	5,131	-1,741	-25%
Bank deposits with maturities over 3 months	20	20	0	0%
Total	**25,883**	**11,383**	**-14,500**	**-56%**
Net debt	**2,922**	**37,678**	**34,756**	**n/a**

In accordance with existing agreements with banks, untapped credit limit available to the Group amounted to RUB31.6 billion at the end of the reporting period (RUB37.0 billion as at 31 December 2016).

Net Working Capital[18]

The table below provides an overview of working capital of the Group as at the end of the reporting period and at 31 December 2016.

[17] Cash held in special accounts represents cash received from customers, state entities, for specific financing of certain construction projects as part of treasury or bank supervision of government contracts. Use of these funds is regulated by Resolutions of the Government of Russian Federation #70 dated 04.02.2017, #963 dated 20.09.2014, #1563 dated 27.12.2014, and the Order of the Ministry of Finance of the Russian Federation #213n dated 25.12.2015, which set purpose, procedure and terms of disbursement of these funds.

[18] Net working capital is calculated as the difference between current operating assets (excluding cash and cash equivalents, prepayments of profits tax and other investments) and current operating liabilities (net of loans, provisions, profits tax liabilities and deferred income).

RUB million

	31.12.16	30.06.17	Change	
Inventories	16,814	22,514	5,700	34%
Trade and other receivables	7,975	9,775	1,800	23%
Amounts due from customers on construction contracts	13,981	16,554	2,573	18%
Prepayments	25,199	27,810	2,611	10%
Total	**63,969**	**76,653**	**12,684**	**20%**
Trade and other payables	-25,612	-28,201	-2,589	10%
Amounts due to customers on construction contracts	-61,069	-42,928	18,141	-30%
Total	**-86,681**	**-71,129**	**15,552**	**-18%**
Net working capital	**-22,712**	**5,524**	**28,236**	**n/a**

Net working capital of the Group usually decreases by the end of the year, mainly due to the nature of budgetary financing: customers mostly pay invoices for projects financed out of the federal and regional budgets of different levels in the second half of the year rather than in the first.

Net working capital increased by RUB28.2 billion compared to the end of 2016, to RUB5.5 billion at the end of the reporting period.

Current assets increased by 20% or RUB12.7 billion, mainly driven by a seasonal increase in inventories, receivables from customers for ongoing projects, as well as VAT payments and advances to subcontractors.

A reduction in net liabilities (assets less liabilities) on long-term construction contracts was due to delivery of volumes previously prepaid by customers, including to a large extent on the construction of the Kerch Bridge and construction of segment 4 (km 208 – km 258) and segments 1 and 2 (km 58 – km 149) of the M-11 “Moscow - St. Petersburg” Highway.

In the reporting period, the Group financed working capital mainly through bank loans and operating cash flow.

Capital Expenditure

In the reporting period, total capital investment in fixed and intangible assets recorded on the Group's balance sheet decreased by 39% or by RUB2.0 billion, to RUB3.2* billion (1H2016: RUB5.2* billion). Capital investment was used for acquisition of construction equipment and vehicles under the fixed assets renewal program. The decrease was due to significant capital investments made in 2016, as well as substitution in the reporting period of the investment program financing with a vehicle and equipment lease program to support construction of a number of large-scale projects during peak periods.

Appendix 1. Backlog Structure

Table 1: Backlog by Customer Type*

RUB million (without VAT)

	31.12.16	30.06.17	Change	
Federal agencies	123,122	99,006	-24,116	-20%
State companies	195,207	175,490	-19,717	-10%
Regional governments end Municipal governments	87,791	72,947	-14,844	-17%
Private customers and concessions	12,851	18,070	5,219	41%
Total	**418,971**	**365,513**	**-53,458**	**-13%**

Table 2: Backlog by Company Role*

RUB million (without VAT)

	31.12.16	30.06.17	Change	
General contractor	326,144	284,273	-41,871	-13%
Subcontractor	92,827	81,240	-11,587	-12%
Total	**418,971**	**365,513**	**-53,458**	**-13%**

Table 3: Backlog by Geography*

RUB million (without VAT)

	31.12.16	30.06.17	Change	
Central Federal District	256,448	233,510	-22,938	-9%
Southern Federal District	91,615	74,702	-16,913	-18%
Northwestern Federal District	41,899	32,040	-9,859	-24%
Volga Federal District	2,637	1,162	-1,475	-56%
Far-Eastern Federal District	22,707	21,059	-1,648	-7%
Siberian Federal District	3,665	3,040	-625	-17%
Total	**418,971**	**365,513**	**-53,458**	**-13%**

Appendix 2. Presentation of information

The financial information presented in this announcement is derived from the unaudited consolidated interim condensed financial statements of Public Joint Stock Company “Mostotrest” (or, together with its subsidiaries, “Mostotrest”, “the Company” or “the Group”) for the six-month period ended 30 June 2017 and 2016 prepared in accordance with International Accounting Standard 34 “Interim Financial Reporting”. Selected explanatory notes are included in these financial statements to explain events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the last annual consolidated financial statements as at and for the year ended 31 December 2016.

The unaudited consolidated interim condensed financial statements of the Group for the six-month periods ended 30 June 2017 and 2016 include the results of Transstroymekhanisatsiya LLC (”TSM”, acquired on 13 May 2010); JSC Mostotrest-Service (“Mostotrest-Service”, acquired on 5 July 2012) and Plexy Ltd. (acquired on December 25, 2012).

The Group’s consolidated financial statements for the prior periods along with the selection of operating measures are available at Mostotrest’s corporate website (www.mostotrest.ru).

The consolidated financial information of the Group is presented in Russian rubles, the Company's functional currency.

Certain financial information, which is derived from management accounts, is marked in this announcement with an asterisk {*}.

All non-IFRS financial and operational information presented in this announcement should be used only as an analytical tool, and investors should not consider such information in isolation or in any combination as a substitute for analysis of the Group’s consolidated financial statements and unaudited consolidated interim condensed financial statements prepared in accordance with IFRS, which are available at the Mostotrest’ corporate website: www.mostotrest.ru.

-- END --

ENQUIRIES

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NOTES TO EDITORS

PJSC Mostotrest *is the largest diversified company in the field of infrastructure construction, with a presence across all key and related market segments, and a participant in pioneering public-private partnership projects in Russia. According to the EMBS Group, an independent industry consultancy, Mostotrest 2016 share of the Russian transport infrastructure construction market was 14.6%.*

The Mostotrest Group key business segments include construction and reconstruction of bridges (including road, railway and city bridges), highways and other transport infrastructure, as well as road repair and maintenance services. In 2012, the Group diversified into a new business segment of road concession management.

The Company was established in 1930 for the construction of special and extra-large bridges.

Currently, Mostotrest is involved in a number of complex integrated transport infrastructure development projects, such as construction of several segments of the M-11 "Moscow – St. Petersburg" Highway, construction and reconstruction of segments of the M-4 "Don" Highway, and construction of the Kerch Strait Bridge.
For more detailed Company information, please visit www.mostotrest.ru

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